

SIMPSON UNIVERSITY

**23 FA Buss 3930**

**Business Law, FALL – 2023**

[Version: 001]

BUSS 3930  
T TH 7:30 A.M.  
Room

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**COURSE DESCRIPTION**

In this course we will study the nature of law, the overall legal environment, the judicial system, and the law of contracts and sales. Students will specifically study the source of American Law and how it pertains to the business environment. Students will also be introduced to the art of legal reasoning. The court system and procedures, and constitutional authority will also be addressed. Other areas covered include tort law, product liability, intellectual property, criminal law and procedures, contract law, UCC sales and leases, negotiable instruments and employment law.

**COURSE RATIONALE**

It is critical for every businessperson to have a basic understanding of the issues of law, which apply to their business. The ability to identify potential legal issues can often prevent a businessperson from making serious and costly mistakes in their business. This course is designed to probe, question, and analyze the basic issues surrounding the legal environment of business, torts, criminal law, contracts, domestic and international sales, lease contracts, negotiable instruments, and other areas of the law.

<b><u>COURSE LEARNING OBJECTIVES</u></b>	<b><u>LEARNING ACTIVITIES</u></b>
<b><u>Upon completion of this course students should be able to:</u></b>	
1. Understand and articulate a basic knowledge of the sources of American law and our court system	1. Required readings, class participation, lectures, case questions
2. Understand and articulate a specific knowledge of various areas of business law, including issues, statutes, rules and concepts which arise in contemporary business;	2. Readings, lectures, class project assignments, exams, case questions
3. Understand and demonstrate basic analytical skills with regard to legal issues involved in the daily business environment.	3. Class participation, class discussions, exams, class projects, case questions

## **WHAT DO YOU NEED TO DO?**

As with any other subject matter you desire to learn and master, you will need to work hard. To assist you and other students achieve your goals, the foundational concepts of hard work (homework), courtesy, respect, and honesty are necessary.

Cell Phones are disruptive and distract from the learning environment.

No cell phones, and/or other electronic devices (except your computes as set forth below) are to be turned on and/or visible during class. Violation of this policy is a 200 point penalty for each violation.

Computers may be used during class, but ONLY FOR MATTERS DIRECTLY RELATED TO THIS CLASS.

Using unauthorized devices or having them visible during any in class examination or quiz will result in an automatic grade of “F” for such exam or quiz.

### Classroom and attendance:

We all recognize that active learning and participation is needed to master a subject. Your classroom attendance and active professional participation are part of your grade. Dishonesty is not tolerated.

For any absence and/or arriving late, EACH STUDENT must submit a signed written excuse from their coach or doctor in order for the absence to be “excused”. Arriving late and/or leaving class early for sports practice(or any non emergency situation) is unexcused.

### Deadlines:

It is your responsibility to meet all deadlines for assignments. The Connect Homework and Chapter Tests and Exams must be completed on time. If a homework assignment or Chapter Test / Exam is not done – the grade for such is an ZERO. Late assignments are subject to a 20 Percent Penalty reduction.

Students are are responsible for: reading the Chapters in the text; reading the power point materials; seeking tutoring if you are having a problem with a subject; completing the Connect Homework and Chapter tests / exams; utilizing the course study aids that are provided; and for class lecture materials.

For exams, in class quizzes, and take home quizzes, there is no make up unless you have documentation for the emergency / medical situation.

You will have to expend effort to understand materials in the assigned reading beyond what is covered in class. This is College level education.

Students will be advised of subject matters that the instructor feels are important for the Midterms and Final Examination. Thus, you need to pay attention. What is on your midterms and Final

Examination should be of no surprise to you.

### Course Organization:

The course organization follows the McGraw Hill program which includes the on line Connect assignments and in class presentations. If a student views that a matter should be dealt with more quickly because they view they are “quicker” than other students, be mindful that the class is geared to all students who are actually working hard. Further, the McGraw course of instruction is followed for consistency of instruction and materials covered. Some Chapter materials may take longer than others due to the amount of material, difficulty, and/or to facilitate learning by all students. It is not any student’s place to “determine” such matters. If a student finds this objectionable, the student’s recourse is to help other students (e.g., provide tutoring), and/or avoid negative comments about others, and/or get a 100% on the subject (homework, tests and exams). Follow Christian teachings by exercising humility.

Students who feel that they are not grasping concepts or find that they can’t perform the required work should obtain tutoring or other help as soon as possible.

### Time Management:

Time management by the student is critical. Students have sufficient time for all assignments. However, if students procrastinate, skip assignments, and/or do not do the required work in a timely manner, such will compound stress due to the volume of work required for this class. Monitor your deadlines on Connect. During this course, the instructor will not be advising students about approaching deadlines on Connect and that the student(s) are not progressing on homework assignments / Chapter Tests / Exams in time to meet the deadlines. Such is the responsibility of each student.

If students miss classes due to an authorized (and documented) event (e.g., sports, etc...), or otherwise, the student must obtain the lecture materials from other students. Moreover, special make up class sessions by the instructor, duplicating the missed class lecture(s) for such a student will not be done.

### Connect Assignments and online Tests / Exams:

If the Connect assignments and/or online tests / exams contain a computer error or glitch, the student is to make a screen shot and provide a copy to the instructor so that adjustment may be made in scoring (if appropriate). Also, if the Connect Chapter Exams cover a subject not covered in the course materials and/or in class, advise the instructor and, if appropriate, scoring adjustments may be made.

Additionally, the instructor may advise students that they will not be responsible for certain specific matters. In such cases, the McGraw online Chapter tests may seek to test on such, after the instructor has told students beforehand in class that they would not be responsible for such. In such cases, the online Chapter Test scores are adjusted (if appropriate). It is the student’s responsibility to listen to

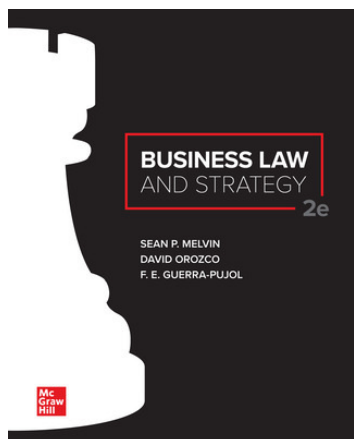
the instructor during class.

## **COURSE MATERIALS, TEXT, CONNECT ON-LINE REGISTRATION**

Students can register with McGraw at this link:

<https://connect.mheducation.com/class/n-zeliff-23-fa-buss-3930-business-law-fa-2023>

### **Required Course Text**



Business Law and Strategy, 2nd Edition  
ISBN10: 126567650X | ISBN13: 9781265676506  
By Sean Melvin, David Orozco and Enrique Guerra-Pujol © 2024

Connect includes the text, homework, Smartbook, quizzes, and other learning resources. You will be completing all assignments in Connect. Purchasing the loose-leaf text is optional and not required. *However, many students find the loose-leaf version helpful since this is a quantitative course.* You need an accesscode in order to register. Your Connect access code is good for a period of time. The expiration date will be displayed when you register.

eBook

[Melvin, Business Law and Strategy, 2e](#)

Sean Melvin, 2e

Students need to purchase access directly from Connect or they need to purchase the following ISBN:

Business Law and Strategy, 2nd Edition

**ISBN: 1266391363**

ISBN10: 126567650X | ISBN13: 9781265676506

By Sean Melvin, David Orozco and Enrique Guerra-Pujol © 2024

There are different ways you can purchase Connect access. McGraw-Hill offers a 14 day *free* courtesy access (instructions in the link below) until you have worked out how you would like to get your materials. Once that courtesy access starts to expire, you can either upgrade your access from within Connect, or go to the website listed below to purchase Connect.

### **Connect online registration instructions**

Go to the following web address and click the "**register now**" button.

<https://connect.mheducation.com/class/n-zeliff-23-fa-buss-3930-business-law-fa-2023>

Also, use the above link to access your Connect Assignments and Chapter Exams

Having trouble registering?

Get help here: <http://bit.ly/StudentRegistration>

Connect does **not** come with a physical copy of the book, however, you may purchase a loose-leaf option through Connect if you desire a physical copy. There will be an option in a yellow box when you are in the course homepage that will prompt you to receive the loose-leaf version for an additional fee; although that is not mandatory for this course.

If you prefer to purchase from the bookstore they will have the access cards of Connect in stock shortly.

- Students must have access to the Internet.
- Computer or tablet to submit homework and tests.
- Calculator (basic).

### HOW YOUR GRADE IS DETERMINED IN THIS CLASS

Each McGraw Assignment (this includes homework, quizzes, in class exercises, Examinations, etc...) is assigned a maximum point value. What score you earn on each such assignment determines your percent grade for that assignment. Thus, if an assignment maximum value is 100 points and you earn 80 points, your grade is 80% on that assignment. Your overall course grade will be based upon **all** of your work determined in the same manner. Adjustments to scoring may also result from Bonus Point Opportunities, penalties for cell phone in class, and other matters, for example, your in class participation and preparedness.

Grading Scale 1/10/2022 TUG	
A	= 94% - 100%
A-	= 90% - 93.99%
B+	= 87% - 89.99%
B	= 84% - 86.99%
B-	= 80% - 83.99%
C+	= 77% - 79.99%
C	= 74% - 76.99%
C-	= 70% - 73.99%
D+	= 67% - 69.99%
D	= 64% - 66.99%
D-	= 60% - 63.99%
F	= 0% - 59.99%

**Your course work includes the following (subject to modification).**

<p><b>Classroom:</b>          Class quiz for in class lecture(s)          Class surprise Quizzes          Ethics cases / Case problems          Class Assignments /          Attendance &amp; participation          Projects (separate instructions will be provided)</p>	
<p><b>Before coming to class:</b>              <b>Read the textbook for the Chapter</b></p> <p><b>For Each Chapter:</b>              <b>Read the Power Point for the Chapter</b>              <b>Read / work the Study Aids</b></p> <p><b>Chapter Connect Assignments (on Line Mcgraw):</b>              <b>Orientation materials</b>              <b>Chapter Video Lecture Assignment</b>              <b>Chapter Assignment</b>              <b>Chapter Quizzes</b>              ...  <b>EXAMS:</b>              Chapter Tests              In Class Mid Term Exams              In Class Comprehensive Final Exam</p>	<p>For Each applicable assignment / Exam, see the Connect Due Dates – on line (Mcgraw)</p>

**Connect Assignment Settings (for items below) are as set forth in Mcgraw**

**Your assignment results are auto submitted on due date**

**ASSIGNMENT SETTINGS IN McGRAW ON-LINE (SUBJECT TO CHANGE)**

See Mcgraw

## TENTATIVE COURSE SCHEDULE

Midterm - In Class Exam: TBD

Final - In Class Exam: TBD ( ) TIME:

Connect Homework and Connect Chapter Exams (see below)

Topic: [For each Chapter – students are required to study and read the text book Chapter].	Assignment Due Dates (by 11:59 P.M.)
<u>Chapter 1 – Go To McGraw</u>	See CONNECT ON LINE for all due dates. Check back for changes.
<u>Chapter 2</u>	See CONNECT ON LINE for all due dates. Check back for changes.
<u>Chapter 3</u>	See CONNECT ON LINE for all due dates. Check back for changes.
<u>Chapter 4</u>	See CONNECT ON LINE for all due dates. Check back for changes.
<u>Chapter 5</u>	See CONNECT ON LINE for all due dates. Check back for changes.

<b><u>Chapter 6</u></b>	See CONNECT ON LINE for all due dates. Check back for changes.
<b><u>Chapter 7</u></b>	See CONNECT ON LINE for all due dates. Check back for changes.
<b><u>Chapter 8</u></b>	See CONNECT ON LINE for all due dates. Check back for changes.
<b><u>Chapter 10</u></b>	See CONNECT ON LINE for all due dates. Check back for changes.
<b><u>Chapter 13</u></b>	See CONNECT ON LINE for all due dates. Check back for changes.
<b><u>Chapter 14</u></b>	See CONNECT ON LINE for all due dates. Check back for changes.



<b><u>Chapter 17 and 18</u></b>	See CONNECT ON LINE for all due dates. Check back for changes.
<b><u>Chapter 13</u></b> – Analysis of Financial Statements Connect Homework & Chapter Test:	See CONNECT ON LINE for all due dates. Check back for changes.
<b><u>ABOVE SUBJECT TO MODIFICATION</u></b>	

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